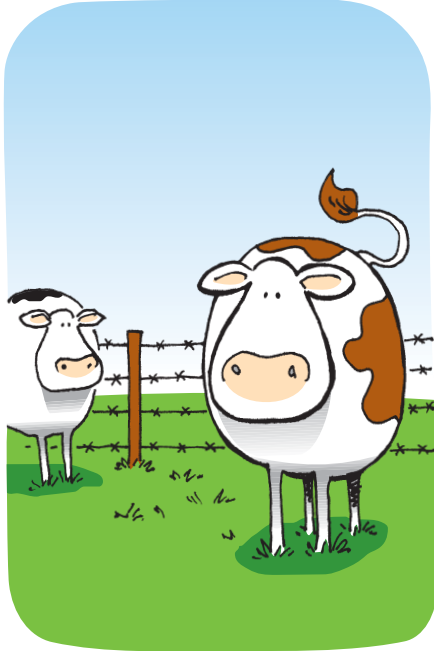
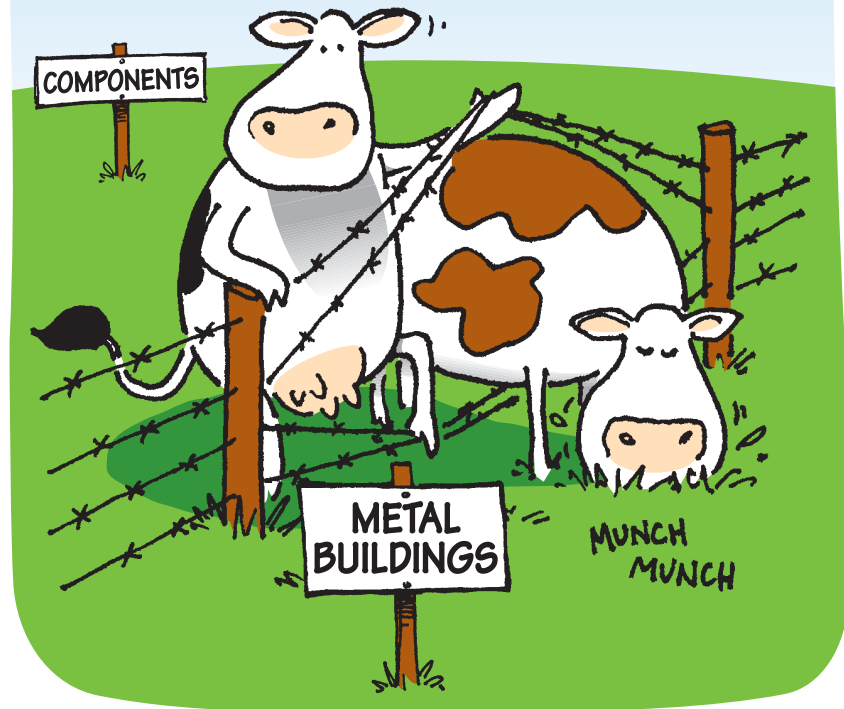


It doesn't matter
if the grass
is greener...



...when you're
grazing both
sides of the
fence.



Are you funding your competitor's business plan?

Used to be, metal component companies sold metal components and metal building companies sold metal buildings. Not any more! Many conglomerate "hybrid" companies now do both. Some of these companies even sell metal buildings over the Internet. Direct. To your prospects and customers.

Before you place your next order for metal panels and purlins, check out the family tree of your vendor. You just might be subsidizing a competitor you'll be bidding against.

For more information about companies grazing both sides of the fence and how it affects you, visit mcelroymetal.com/competition/.
Or call 800-562-3576.

First and foremost . . . We're a components company!

 **McElroy Metal, Inc.**

Family-Owned Since 1963.